# **BCFSA** BC Financial Services Authority

# Your Relationship with a Real Estate Professional

Real estate professionals have a regulatory requirement to present you with this consumer information before providing services to you.

#### **BC Financial Services Authority**

is the legislated regulatory agency that works to ensure real estate professionals have the skills and knowledge to provide you with a high standard of service. All real estate professionals must follow rules that help protect consumers, like you. We're here to help you understand your rights as a real estate consumer.

Keep this information page for your reference.

This information explains the different relationships you can have with a real estate professional to buy, sell or lease property. Before you disclose confidential information to a real estate professional regarding a real estate transaction, you should understand what type of business relationship you have with that individual.

## You can work with a real estate professional in one of the following ways:

## AS A CLIENT

If you are the client of a real estate professional, they work on your behalf. The real estate professional representing you has special legal duties to you, including:

- **Loyalty.** They will act only in your best interests.
- **Full disclosure.** They must tell you everything they know that might influence your decision in a transaction.
- Avoid conflicts of interest. They must avoid any situation that would affect their duty to act in your best interests.
- **Confidentiality.** They must not reveal your private information without your permission, even after your relationship ends. That includes:
  - your reasons for buying, selling or leasing
  - your minimum/maximum price
  - any preferred terms and conditions you may want to include in a contract

When you become a client, you may be asked to sign a written agreement setting out your and the real estate professional's responsibilities.

## AS A NON-CLIENT

A real estate professional who is not representing you as a client does not owe you special legal duties:

- **No loyalty.** They may be representing a client with competing interests to yours in a transaction. They must be loyal to their client, not you.
- **No duty of full disclosure.** They do not have a duty to give you all relevant information.
- No duty to avoid conflicts. They are not acting in your interests.
- **No confidentiality.** They must share any information you tell them with their clients in a transaction.

As a non-client, a real estate professional may give you only limited services.

Whenever a real estate professional works with you in a real estate transaction, whether you are their client or not, they have a responsibility to act honestly and with reasonable care and skill.

Did you know buyers have a right to cancel a contract to purchase some types of residential real property in B.C.? To learn more about the Home Buyer Rescission Period, visit www.bcfsa.ca or talk to your real estate licensee, a lawyer, or a notary.

CREA WEBForms®

# Your Relationship with a Real Estate Professional

#### DISCLOSURE OF REPRESENTATION IN TRADING SERVICES

This is a required disclosure form in compliance with sections 54 of the Real Estate Services Rules. Your real estate professional must present the Your Relationship with a Real Estate Professional information page to you along with this disclosure form.

## **REAL ESTATE PROFESSIONAL DISCLOSURE DETAILS**

I disclose that I am (check one):

- representing you as my client
- O not representing you as a client

#### Michael Buttery PREC, Shelly Smee PREC, Naoma Isobe PREC

Name

#### Integrity Real Estate Group | Michael Buttery PREC, Shelly Smee PREC, Naoma Isobe PREC

Team name and members, if applicable. The duties of a real estate professional as outlined in this form apply to all team members.

#### Oakwyn Realty Ltd

Brokerage

Signature

Notes:

Date

## **CONSUMER ACKNOWLEDGMENT:**

## This is NOT a contract

I acknowledge that I have received the **Your Relationship with a Real Estate Professional** consumer information page and this disclosure form.

Name (optional)		Name (optional)	
Initials (optional)	Date	Initials (optional)	Date

A copy of this disclosure is not required to be provided to BC Financial Services Authority unless it is specifically requested.





# **PRIVACY NOTICE AND CONSENT**

To help you sell, buy or lease real estate, REALTORS<sup>®</sup>, brokerages and real estate boards need to collect, use and disclose some of your personal information. This form provides you with information about, and obtains your consent to, such information handling practices.

## DEFINITIONS

**Personal Information** means any identifiable information about you, including your name, address, phone number, financial information and may include information about your property (such as listing and selling price, lease rate, listing term, etc.).

A **REALTOR**<sup>®</sup> is a member of a real estate board, the British Columbia Real Estate Association (BCREA) and of the Canadian Real Estate Association (CREA). REALTORS<sup>®</sup> in BC are licensed under the *Real Estate Services Act*. **Brokerage** refers to the real estate company where your REALTOR<sup>®</sup> is licensed (including their employees and staff). The **boards** are British Columbia real estate boards that are members of BCREA. REALTORS<sup>®</sup> provide MLS<sup>®</sup> services, which are professional services to effect the purchase and sale of real estate as part of a cooperative selling system, otherwise known as an MLS<sup>®</sup> System. An **MLS<sup>®</sup> System** is a member-to-member cooperative selling system for the purchase, sale or lease of real estate that is owned or controlled by a board, includes an inventory of listings and sales of participating REALTORS<sup>®</sup>, and ensures a certain level of accuracy of information, professionalism, and cooperation amongst REALTOR<sup>®</sup> members.

## How is my personal information collected?

Most personal information will be collected directly from you through the contracts and other documents you fill out (e.g., Multiple Listing Contract, Contract of Purchase and Sale, Offer to Lease, seller's Property Disclosure Statement) and through discussions you have with the REALTOR<sup>®</sup> to whom you are giving this consent. Some information may be collected from other sources such as government departments and agencies (e.g., Land Title Offices, BC Assessment), financial institutions and mortgage brokers.

## To whom may my personal information be disclosed?

Your information may be disclosed to (or may be accessible by) the boards and their staff and members, other REALTORS<sup>®</sup> and their clients, government departments and agencies, financial institutions, legal advisors, service providers, BCREA, the BC Financial Services Authority (BCFSA), the Real Estate Errors and Omissions Insurance Corporation (REEOIC), CREA, Financial Transaction and Reports Analysis Centre (FINTRAC), and members of the public, for the purposes described below.

Not all of your information will be accessible to each of the above-mentioned entities. For example, once the listing term has ended, the general public will not have access to your information, unless it is otherwise available through public registries or publications (e.g., Land Title Offices, BC Assessment, REALTOR.ca).

Your personal information may be transferred to or stored in a foreign country, in which case the governments, courts, law enforcement, or regulatory agencies of that country may be able to obtain access to your personal information through the laws of that foreign country.

## Why is my personal information collected, used and disclosed?

Your personal information may be collected, used and disclosed for some or all of the primary uses set out below.

- 1a) To list/market your property on the MLS<sup>®</sup> System in accordance with the terms and conditions of the MLS<sup>®</sup> System and the boards.
- 1b) To allow members of boards (including REALTORS<sup>®</sup>), BC Assessment, appraisers, and others to value your property or access property details, both current and historical.
- 1c) To market your property through any other media (both print and electronic).
- 1d) To help you locate a suitable property to buy or lease.
- 1e) To facilitate the purchase and sale or lease transaction both before and after the completion of your transaction or entering into of your lease (including by cooperating with financial institutions, legal advisors, government departments and agencies and third parties engaged in connection with the purchase and sale or lease



BC1002 REV. JAN 2024

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transaction, such as photographers, appraisers, home inspectors, lawyers/notaries and other service providers, and by communicating with you to coordinate any of the foregoing or to ensure your satisfaction with any of the foregoing and the real estate services provided to you in connection with the transaction).

- 1f) To allow the boards (including REALTORS<sup>®</sup>), appraisers and government or quasi government authorities to compile statistics on and publicly publish particulars of current and historical listing and sale information of properties, including such things as listing and sale prices and lease rates. Information about your property will be retained in the MLS<sup>®</sup> System and handled in accordance with its and the boards' terms and conditions and applicable laws, and published or otherwise made available by the boards from time to time for these purposes after your property has sold or leased or your listing has expired (if you are a seller/landlord) and after you have purchased or leased your property (if you are a buyer/tenant).
- 1g) To advocate and/or enforce codes of professional conduct and ethics for REALTORS<sup>®</sup> (by cooperating with the boards, REEOIC, CREA, and regulatory bodies including, without limitation, BCFSA and FINTRAC).
- 1h) To satisfy legal and contractual obligations, which include storing and maintaining records as required by applicable laws, and fulfilling reporting obligations and commitments made to any government authorities having competent jurisdiction and other persons who are entitled to such information, including without limitation, governmental and quasi governmental authorities.
- 1i) To otherwise comply with the legal requirements and to act pursuant to legal authorizations.
- 1j) For any other reasonable purpose for which you provide consent, or for which consent may be implied in accordance with this Privacy Notice and Consent, or for which consent may be implied in accordance with applicable law.

The above-mentioned primary uses are a necessary part of your relationship with the REALTOR<sup>®</sup> to whom you are giving this consent.

## Will my personal information be collected, used and disclosed for any other purposes?

Your personal information may also be collected, used and disclosed for the secondary uses set out below. These secondary uses are optional. If you do not want your personal information used or disclosed for any of these secondary uses, you may opt out of granting consent to any of them by initialing the "Opt Out" box(es) to the right of the secondary use(s) to which you do not want to consent.

- 2a) The REALTOR<sup>®</sup> to whom you are giving this consent (or their brokerage) may communicate with you in the future to determine whether you require additional real estate services.
- 2b) The REALTOR<sup>®</sup> to whom you are giving this consent (or their brokerage) may communicate with you to provide information about other products or services that may interest you.
- 2c) Other REALTORS<sup>®</sup> may communicate with you to determine if you require additional real estate services.
- 2d) The boards, and other REALTORS<sup>®</sup> or their brokerage (and survey firms on their behalf) may communicate with you to participate in surveys.

You may withdraw your consent to any or all of the secondary uses in the future by contacting the REALTOR<sup>®</sup> to whom you are giving this consent or that REALTOR<sup>®</sup>'s board's privacy officer.

Contact information for all boards can be obtained from BCREA (website www.bcrea.bc.ca or telephone 604.683.7702).

## ACKNOWLEDGEMENT

I / We consent to the collection, use and disclosure of personal information as described in this Privacy Notice and Consent form.

PRINT NAME	PRINT NAME	PRINT NAME
SIGNATURE	SIGNATURE	SIGNATURE
SIGNATURE	SIGNATURE	SIGNATORE
DATE	DATE	DATE
MButtery PREC, SSmee PREC, NIsobe PREC	Oakwyn Realty Ltd	

#### MButtery PREC, SSmee PREC, NIsobe PREC REALTOR®

\*PREC represents Personal Real Estate Corporation

Trademarks are owned or controlled by The Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTOR®) and/or the quality of services they provide (MLS®).

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Oakwyn Realty Ltd BROKERAGE \_\_\_\_\_